

<b>Company Name</b>	MillerCoors LLC
<b>Country</b>	United States
<b>City, State</b>	Golden, Colorado
<b>Functional Area</b>	Corporate Operations Management
<b>Posting Title</b>	Domestic-Import-Export Cust Mgmt Analyst
<b>Job Type</b>	CONTRACT/HOURLY
<b>Company Description</b>	<p>MillerCoors is built upon a foundation of more than 288 years of brewing heritage. It is a legacy driven by our founders to brew the highest quality beers, and a commitment that continues today. Our vision is to create America's best beer company by driving profitable growth. And we insist on building our brands the right way through quality brewing, responsible marketing, and a commitment to sustainable development and community investments. We're building a true team of highly talented people. People who are passionate about the beer business, who love to win and have a desire to learn, and who always aim to amaze customers by doing the little things that make a big difference.</p>
<b>Posting Job Description</b>	<ol style="list-style-type: none"> <li>1. Manages forecast, inventory, shipment information, and demand analysis services for breweries, distributors, distribution centers, import partners, contract partners, field sales and marketing personnel, for \$9B, 72 million barrels MillerCoors business.</li>   <li>2. Executes company shipment plan objectives while balancing the goals/costs of MillerCoors and distributors. Ensures sufficient product supply by directing Distribution Centers that supply product to their customer base, ensuring sufficient product supply. Delivers against President &amp; Chief Commercial Officers #1 transition goal: "Don't drop a case".</li>   <li>3. Aligns with Sales Division with both legacy Miller and Coors product portfolios. Central point of contact for all product supply, operational and service related issues for distributors within the assigned geography/scope of responsibility to include both strategic (distributor inventory analysis, collaboration, peak and year-end DOI adherence, distributor forecast performance) and tactical (order change requests, approval of exception orders, buy/sell transitions, order and reporting deadline adherence, status of direct and DC deliveries/shipments) responsibilities.</li>   <li>4. Drives value creation for stakeholder groups on initiatives/issues touching the distributor where feedback and/or the distributor point of view needs to be represented. Approach issues with a sense of urgency and solution orientation.</li>   <li>5. Drives to continuously meet or exceed service, financial and product supply goals by partnering with the DC/Inventory team and other internal stakeholder groups. Analyzes truck/rail configuration results and root cause on finished goods loss for continuous improvement of processes.</li>   <li>6. Responsible for other non-distributor facing daily/weekly responsibilities, including the manual confirmation of unfulfilled demand and finished goods loss mitigation.</li>   <li>7. Analyzes projects/efforts to improve performance in service areas such as distributor out of stocks, loaded compliance, keg out of stocks, DC out of stocks, order fill and on time arrivals.</li> </ol>

8. Communicates relevant issues/updates to the Field Sales organizations regarding distributor related issues that fall within the assigned geography/scope of responsibility.

9. Participate in other initiatives or issues touching the distributor including, but not limited to, flawless new product execution, adherence distributor level volume commitments on new products, new distributor order management training, administration and analyses of distributor surveys, buy/sell transitions, the implementation of START related initiatives such as geographic expansions, and execution on the solution to idle capacity and demand greater than supply situations.

This position will be based in Golden, CO.

**Preferred  
Qualifications**

3-5 Years work experience in Supply Chain, Manufacturing, Production Planning, Forecasting, Sales & Consumer Goods industries, or a Bachelor's Degree in Supply Chain Management, Manufacturing, Industrial Engineering or Business.

Must possess customer management skills preferably in consumer goods including order fill, replenishment, transportation service and freshness or rotation management.

Working knowledge and understanding of interdependencies of production and capacity planning, scheduling processes, distribution methods, inventory management, network optimization, material flow, planning, forecasting, transportation, distributor operations, sales, marketing and budgets.

Service skills to champion, advocate and strong 'voice of customer'; seasoned experience in developing collaborative relationships with both internal and external customers.

Excellent PC (Excel, PowerPoint, Word, MS-Outlook) and analytical skills, experience in Business Objects, or other data-mining tools, and SAP are highly desirable.

Expert knowledge of distributor order management systems and processes, both internal to MillerCoors processes as well as distributor order management process.

Ability to understand the needs of the customer and develop and execute supply strategies that meet both the customer and MillerCoors objectives.

Ability to quickly assess situation, identify root causes of issues, generate multiple solutions, make sound decisions, and effectively communicate at multiple organization and functional levels at both MillerCoors and at its distributors.

Ability to quickly build and develop effective working relationships across the organization.

Ability to communicate highly complex issues in simple business terms to a wide variety of stakeholders across the enterprise.

Send resumes to [andrea.sunset-weslar@millercoors.com](mailto:andrea.sunset-weslar@millercoors.com) to apply

