



AGENDA

COMPLYING WITH U.S. EXPORT CONTROLS

times are in Pacific Daylight Time (PST/UTC-8)

DAY ONE – FEBRUARY 27, 2024

- 8:45 LOGIN PERIOD**
- 9:00 WELCOME AND EXECUTIVE SUMMARY**
- 9:30 SCOPE OF THE EXPORT ADMINISTRATION REGULATIONS**
- Important terms and principles
 - What is covered by the regulations
 - Determining jurisdiction
- 10:15 BREAK**
- 10:30 CLASSIFYING ITEMS & COMMERCE COUNTRY CHART**
- Classify your item and Export Control Classification Numbers
 - Reasons for Control
 - General Prohibitions 1 and 6
- 12:00 END OF DAY ONE**

DAY TWO – FEBRUARY 28, 2024

- 8:45 LOGIN PERIOD**
- 9:00 WELCOME AND REVIEW OF EXERCISES**
- 9:20 END USER & END USE CONTROLS**
- Part 744 Control Policy
 - Consolidated Screening List
 - General Prohibitions 4, 5, and 7
- 9:55 BREAK**
- 10:10 APPLICATIONS & PROCESSING**
- Classification Requests
 - Applying for an export license/SNAP-R
 - Application Review Process
 - General Prohibitions 8, 9 and 10
- 11:00 U.S. CENSUS BUREAU**
- 12:00 END OF DAY TWO**



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DAY THREE – FEBRUARY 29, 2024

- 8:45 LOGIN PERIOD**
- 9:00 WELCOME AND REVIEW OF EXERCISES**
- 9:20 LICENSE EXCEPTIONS**
- When/How to Use License Exceptions
 - Country Groups
- 10:30 BREAK**
- 10:45 DEEMED EXPORTS**
- 11:15 BIS OFFICE OF EXPORT ENFORCEMENT**
- 12:00 END OF DAY THREE**

DAY FOUR – MARCH 1, 2024

- 8:45 LOGIN PERIOD**
- 9:00 WELCOME AND REVIEW OF EXERCISES**
- 9:20 REEXPORTS & OFFSHORE TRANSACTIONS**
- De Minimis Guidelines – General Prohibition 2
 - Direct Product Guidelines – General Prohibition 3
- 10:00 BREAK**
- 10:15 OTHER TOPICS AND UPDATES TO THE EAR**
- Advisory Opinions
 - Office of Antiboycott Compliance
 - Recent Updates to the EAR
- 10:50 EXPORT COMPLIANCE PROGRAM**
- Eight Elements of an Export Compliance Program
- 12:00 PROGRAM ENDS**